

### REGULAR MEETING OF THE FINANCE COMMITTEE

### Tuesday, October 2, 2018 – 1:30 p.m. Laguna Woods Village Community Center Board Room 24351 El Toro Road

### **AGENDA**

- 1. Call to Order
- 2. Acknowledgment of Media
- 3. Approval of the Agenda
- 4. Approval of Meeting Report for September 4, 2018
- 5. Chair Remarks
- 6. Member Comments (Items Not on the Agenda)
- 7. Department Head Update

### Reports

8. Preliminary Financial Statements dated August 31, 2018

### <u>Items for Discussion and Consideration:</u>

- 9. Endorsement: Additional Funding for Tree Trimming
- 10. Solar Audit Update
- 11. Discussion of Accruals
- 12. Discuss Electric Charge Fees
- 13. Other Endorsements from Standing Committees

### Future Agenda Items

### Concluding Business:

- 14. Committee Member Comments
- 15. Date of Next Meeting Tuesday, November 6, 2018 at 1:30 p.m.
- 16. Recess to Closed Session

Steven Parsons, Chair Betty Parker, Staff Officer Telephone: 949-597-4201



### REPORT OF THE REGULAR OPEN MEETING OF THE THIRD LAGUNA HILLS MUTUAL FINANCE COMMITTEE

Tuesday, September 4, 2018 – 1:30 p.m. Laguna Woods Village Community Center Board Room, 24351 El Toro Road

**MEMBERS PRESENT:** 

Steve Parsons - Chair, Bunny Carpenter, Bill Walsh, James Tung,

Burt Baum, Roy Bruninghaus, Jules Zalon, Cush Bhada, John

Frankel, Jack Connelly

Advisors: Wei-Ming Tao, John Hess, Michael Cunningham

MEMBERS ABSENT:

Rosemarie diLorenzo

**STAFF PRESENT:** 

Betty Parker, Steve Hormuth

### Call to Order

Director Steve Parsons, Treasurer, chaired the meeting and called it to order at 1:32 p.m.

### Acknowledgment of Media

None.

### **Approval of Meeting Agenda**

A motion was made and carried unanimously to approve the agenda with the following additions:

- Building 2370 waste line remediation.
- Streetlight Video Recording.

### Approval of Meeting Report for August 7, 2018

A motion was made and carried unanimously to approve the Committee report as presented.

### **Chair Remarks**

None.

### **Member Comments (Items Not on the Agenda)**

None.

### **Preliminary Financial Statements Dated July 31, 2018**

The Committee reviewed and commented on the financial statements dated July 31, 2018 and requested more information on the following items:

- Additional hours required for prior to paint repair program.
- Delineation of legal fees.

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- Use of account 48001000 for legal fee reimbursement.
- Janitorial Services.
- Provision for bad debt related to small claims judgements.
- Holiday Pay compared to Budget and Prior Year.

### **Solar Audit Update**

Two new buildings were evaluated, demonstrating credits earned to offset electricity charges from Southern California Edison; additional solar audits will be provided next month.

### Fee Schedule

The Committee reviewed the 2018 Fee Schedule and requested an analysis of the current fees for electric vehicle and electric golf cart charging.

### **Chargeable Services Payment Plan Form**

The Committee reviewed a form prepared by legal counsel and through consensus, recommended the Board approve the use of a new Payment Plan Agreement Form to help evaluate requests from delinquent members for repayment of fines, fees, and chargeable services.

### **Building 2370 Waste-line Remediation**

Director Walsh provided a brief update.

### Streetlight Video Recoding

Director Walsh recommended a video of streetlights at night to evaluate lighting before implementing changes.

### **Future Agenda Items**

Audit of SCE Billing for Solar.

Discussion of Accruals.

### **Committee Member Comments**

Director Bruninghaus commented that Landscape will be considering a supplemental appropriation for tree trimming to complete required work in 2018.

### **Date of Next Meeting**

Tuesday, October 2, 2018 at 1:30 p.m. in the Board Room.

### **Recess to Closed Session**

The meeting recessed at 2:53 p.m.

Steven W. Sansons
Steve Parsons, Chair

## Third Laguna Hills Mutual Statement of Revenues & Expenses - Preliminary 8/31/2018 (\$ IN THOUSANDS)

		C	URRENT MONTH			YEAR TO DATE		YTD 2017	ANNUAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
	_								
	Revenues:								
4	Assessments:	¢4 570	¢4 570		£40 E00	£40.500		£40.070	¢40.070
1 2	Operating Additions to restricted funds	\$1,573 1,096	\$1,573 1,096		\$12,586	\$12,586 8,770		\$12,273	\$18,879
_					8,770			8,931	13,154
3	Total assessments	2,669	2,669		21,356	21,356		21,204	32,034
	Non-assessment revenues:								
4	Fees and charges for services to residents	68	47	21	399	375	23	199	563
5	Laundry	14	9	5	90	72	18	68	108
6	Interest income	46	31	15	308	246	62	239	369
7	Miscellaneous	59	48	11	456	388	69	442	581
8	Total non-assessment revenue	187	135	52	1,253	1,081	172	948	1,621
0	Total Hon-assessifient revenue		133		1,233	1,001		940	1,021
9	Total revenue	2,857	2,805	52	22,608	22,437	172	22,151	33,655
									· · · · · · · · · · · · · · · · · · ·
	Expenses:								
10	Employee compensation and related	1,201	1,058	(143)	8,790	8,376	(415)	8,027	12,550
11	Materials and supplies	121	130	9	905	1,039	134	830	1,559
12	Utilities and telephone	690	467	(224)	3,762	3,365	(397)	3,626	5,065
13	Legal fees	(7)	24	32	104	193	89	153	290
14	Professional fees		13	13	66	105	39	66	157
15	Equipment rental	3	2	(1)	14	17	4	17	25
16	Outside services	892	886	(6)	4,532	7,048	2,516	3,329	10,459
17	Repairs and maintenance	38	27	(11)	218	216	(2)	190	333
18	Other Operating Expense	18	11	(6)	100	105	4	102	159
19	Insurance	98	110	12	840	878	37	736	1,316
20	Investment expense	10	21	10	31	31		31	31
21	Uncollectible Accounts	9	8	(1)	34	67	32	98	100
22	(Gain)/loss on sale or trade	40	40		1	07	(1)	404	440
23	Depreciation and amortization	12	12	4	97	97	00	101	146
24	Net allocation to mutuals	103	108	4	818	847	29	618	1,279
25	Total expenses	3,188	2,877	(311)	20,314	22,383	2,069	17,924	33,470
26	Excess of revenues over expenses	(\$331)	(\$72)	(\$259)	\$2,294	\$53	\$2,241	\$4,228	\$185

## Third Laguna Hills Mutual Operating Statement 8/31/2018 THIRD LAGUNA HILLS MUTUAL

		YEAR TO	O DATE		ANNUAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
Books					
Revenues: Assessments:					
Operating					
41001000 - Monthly Assessments	\$12,585,943	\$12,586,200	(\$257)	0.00%	\$18,879,302
Total Operating	12,585,943	12,586,200	(257)	0.00%	18,879,302
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	1,352,203	1,352,200	3	0.00%	2,028,305
41003000 - Monthly Assessments - Unappropriated Expenditures Fund 41003500 - Monthly Assessments - Replacement Fund	488,160	488,160	0	0.00% 0.00%	732,240 9,885,240
41004000 - Monthly Assessments - Elevator Replacement Fund	6,590,160 244,080	6,590,160 244,080	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	55,264	55,264	Ö	0.00%	82,896
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	39,744	39,744	0	0.00%	59,616
Total Additions To Restricted Funds	8,769,611	8,769,608	3	0.00%	13,154,417
Total Assessments	21,355,554	21,355,808	(254)	0.00%	32,033,719
Non-Assessment Revenues: Fees and Charges for Services to Residents					
46501000 - Permit Fee	68,537	45,000	23,537	52.30%	67,500
46501500 - Inspection Fee	52,282	38,106	14,176	37.20%	57,161
46502000 - Resident Maintenance Fee	277,949	292,392	(14,443)	(4.94%)	438,577
Total Fees and Charges for Services to Residents	398,768	375,498	23,270	6.20%	563,238
Laundry			4= 000	24.2224	400.000
46005000 - Coin Op Laundry Machine	89,920	72,000	17,920	24.89%	108,000
Total Laundry	89,920	72,000	17,920	24.89%	108,000
Interest Income		40.000	0.4.000		22.42-
49001000 - Interest Income - Treasury Notes 49001500 - Interest Income - Treasury Notes - Discretionary	74,319 170,182	49,320 158,074	24,999 12,108	50.69% 7.66%	82,195 222,498
49002000 - Interest Income - Money Market	5,263	1,752	3,511	200.39%	2,918
49002500 - Interest Income - Gnma Securities - Discretionary	58,151	36,636	21,515	58.73%	61,068
Total Interest Income	307,915	245,782	62,133	25.28%	368,679
Miscellaneous					
46004500 - Resident Violations	23,650	0	23,650	0.00%	0
44501510 - Lease Processing Fee - Third	175,794	136,000	39,794	29.26%	204,000
44502000 - Variance Processing Fee	(150)	0	(150)	0.00%	0
44502500 - Non-Sale Transfer Fee - Third 44503520 - Resale Processing Fee - Third	950 110,286	8,664 129,264	(7,714) (18,978)	(89.04%) (14.68%)	13,000 193,901
44505500 - Hoa Certification Fee	5,225	4,000	1,225	30.63%	6,000
44507000 - Golf Cart Electric Fee	47,262	45,336	1,926	4.25%	68,000
44507200 - Electric Vehicle Plug-In Fee	4,866	8,000	(3,134)	(39.17%)	12,000
44507500 - Cartport/Carport Space Rental Fee	4,021	2,000	2,021	101.03%	3,000
47001000 - Cash Discounts - Accounts Payable	11	0	11	0.00%	0
47001500 - Late Fee Revenue 47002020 - Collection Administrative Fee - Third	40,128 3,500	32,000 6,000	8,128 (2,500)	25.40% (41.67%)	48,000 9,000
47002500 - Collection Interest Revenue	4,987	14,664	(9,677)	(65.99%)	22,000
47501000 - Recycling	4,278	1,600	2,678	167.38%	2,400
48001000 - Legal Fee	21,751	0	21,751	0.00%	0
49009000 - Miscellaneous Revenue	9,584	0	9,584	0.00%	0
Total Miscellaneous	456,143	387,528	68,615	17.71%	581,301
Total Non-Assessment Revenue	1,252,746	1,080,808	171,938	15.91%	1,621,218
Total Revenue	22,608,300	22,436,616	171,684	0.77%	33,654,937
Emana					
Expenses: Employee Compensation					
51011000 - Salaries & Wages - Regular	1,597,192	1,512,792	(84,399)	(5.58%)	2,276,484
51021000 - Union Wages - Regular	3,878,784	3,784,636	(94,147)	(2.49%)	5,684,742
51041000 - Wages - Overtime 51051000 - Union Wages - Overtime	24,735 40,844	26,862 24,949	2,127 (15,895)	7.92% (63.71%)	40,308 37.449
51061000 - Onion Wages - Overtime 51061000 - Holiday	40,844 542,229	24,949 214,131	(15,895) (328,098)	(63.71%) (153.22%)	37,449 321,801
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# Third Laguna Hills Mutual Operating Statement 8/31/2018 THIRD LAGUNA HILLS MUTUAL

		YEAR T	O DATE		ANNUAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
51071000 - Sick	208,136	174,686	(33,451)	(19.15%)	262,522
51091000 - Missed Meal Penalty	2,203	1,164	(1,039)	(89.27%)	1,758
51101000 - Temporary Help	60,599	35,913	(24,687)	(68.74%)	53,884
51981000 - Compensation Accrual	(313,382)	0	313,382	0.00%	0
Total Employee Compensation	6,041,340	5,775,132	(266,208)	(4.61%)	8,678,947
Compensation Related					
52411000 - F.I.C.A.	473,057	433,062	(39,996)	(9.24%)	647,182
52421000 - F.U.I.	8,275	9,710	1,435	14.78%	9,719
52431000 - S.U.I.	73,099	48,520	(24,579)	(50.66%)	48,533
52441000 - Union Medical	1,251,055	1,268,533	17,479	1.38%	1,902,800
52451000 - Workers' Compensation Insurance 52461000 - Non Union Medical & Life Insurance	470,112 192,032	415,274 155,776	(54,837)	(13.21%) (23.27%)	623,917 233,653
52461500 - VUL Premium	14,644	155,776	(36,257) (14,644)	0.00%	233,053
52461550 - VUL Interest	2,930	0	(2,930)	0.00%	0
52471000 - Union Retirement Plan	228,755	207,024	(21,731)	(10.50%)	310,962
52481000 - Non-Union Retirement Plan	36,922	62,796	25,874	41.20%	94,496
52981000 - Compensation Related Accrual	(1,864)	0	1,864	0.00%	0
Total Compensation Related	2,749,018	2,600,695	(148,323)	(5.70%)	3,871,261
Materials and Supplies					
53001000 - Materials & Supplies	320,341	238,703	(81,638)	(34.20%)	358,452
53002500 - Printed Membership Materials	0	127	127	100.00%	194
53003000 - Materials Direct	584,164	799,928	215,764	26.97%	1,200,324
53004000 - Freight	231	0	(231)	0.00%	0
Total Materials and Supplies	904,735	1,038,757	134,022	12.90%	1,558,970
Utilities and Telephone					
53301000 - Electricity	334,453	245,900	(88,553)	(36.01%)	325,000
53301500 - Sewer	1,119,501	1,112,200	(7,301)	(0.66%)	1,677,000
53302000 - Water	1,947,801	1,653,320	(294,481)	(17.81%)	2,532,507
53302500 - Trash	360,641	353,630	(7,011)	(1.98%)	530,455
Total Utilities and Telephone	3,762,397	3,365,050	(397,347)	(11.81%)	5,064,962
Legal Fees					
53401500 - Legal Fees	104,268	193,336	89,069	46.07%	290,000
Total Legal Fees	104,268	193,336	89,069	46.07%	290,000
Professional Fees					
53402000 - Audit & Tax Preparation Fees	41,165	32,000	(9,165)	(28.64%)	48,000
53403500 - Consulting Fees	5,313	23,075	17,763	76.98%	34,614
53403520 - Consulting Fees - Third	19,547	49,528	29,981	60.53%	74,300
Total Professional Fees	66,024	104,603	38,579	36.88%	156,914
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	13,565	17,107	3,542	20.71%	25,462
Total Equipment Rental	13,565	17,107	3,542	20.71%	25,462
Outside Services					
53601000 - Bank Fees	0	2,618	2,618	100.00%	3,929
53604500 - Marketing Expense	4,020	0	(4,020)	0.00%	0
54603500 - Outside Services CC	4,479,077	6,998,688	2,519,611	36.00%	10,377,739
53704000 - Outside Services	48,519	46,346	(2,173)	(4.69%)	77,476
Total Outside Services	4,531,616	7,047,652	2,516,036	35.70%	10,459,144
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	4,472	8,127	3,655	44.98%	12,108
53702500 - Building Repair & Maint	11,701	0	(11,701)	0.00%	0
53703000 - Elevator /Lift Maintenance	202,300	208,320	6,020	2.89%	320,480
Total Repairs and Maintenance	218,473	216,447	(2,025)	(0.94%)	332,588
Other Operating Expense					
53801000 - Mileage & Meal Allowance	3,042	5,111	2,069	40.49%	7,694
53801500 - Travel & Lodging	0	1,044	1,044	100.00%	1,574
53802000 - Uniforms	53,388	49,992	(3,397)	(6.79%)	70,674
53802500 - Dues & Memberships	672	2,125	1,453	68.38%	3,204
53803000 - Subscriptions & Books	1,131 2 084	1,231 7,326	100 4 341	8.13% 59.26%	1,851 11,016
53803500 - Training & Education	2,984	7,326	4,341		11,016
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## Third Laguna Hills Mutual Operating Statement 8/31/2018 THIRD LAGUNA HILLS MUTUAL

		YEAR T	O DATE		ANNUAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
53901500 - Volunteer Support	0	783	783	100.00%	1,175
53903000 - Safety	0	27	27	100.00%	41
54001000 - Board Relations	1,806	3,333	1,527	45.82%	5,000
54001020 - Board Relations - Third	2,828	2,664	(164)	(6.16%)	4,000
54001500 - Public Relations	(29)	0	29	0.00%	0
54002000 - Postage	34,347	29,896	(4,451)	(14.89%)	51,712
54002500 - Filing Fees / Permits	299	990	691	69.78%	1,497
Total Other Operating Expense	100,467	104,521	4,054	3.88%	159,438
Insurance					
54401000 - Hazard & Liability Insurance	259,058	269,309	10,251	3.81%	403,965
54401500 - D&O Liability	31,203	31,676	473	1.49%	47,514
54402000 - Property Insurance	546,380	571,829	25,449	4.45%	857,745
54403000 - General Liability Insurance	3,833	4,715	882	18.70%	7,072
Total Insurance	840,473	877,529	37,055	4.22%	1,316,295
Investment Expense					
54201000 - Investment Expense	31,272	31,272	0	0.00%	31,272
Total Investment Expense	31,272	31,272	0	0.00%	31,272
Uncollectible Accounts					
54602000 - Bad Debt Expense	34,244	66,664	32,420	48.63%	100,000
Total Uncollectible Accounts	34,244	66,664	32,420	48.63%	100,000
(Gain)/Loss on Sale or Trade					
54101500 - (Gain)/Loss On Investments	992	0	(992)	0.00%	0
Total (Gain)/Loss on Sale or Trade	992	0	(992)	0.00%	0
Depreciation and Amortization					
55001000 - Depreciation And Amortization	97,312	97,312	0	0.00%	145,968
Total Depreciation and Amortization	97,312	97,312	0	0.00%	145,968
Net Allocation to Mutuals					
54602500 - Allocated Expenses	817,916	847,284	29,367	3.47%	1,279,046
Total Net Allocation to Mutuals	817,916	847,284	29,367	3.47%	1,279,046
Total Expenses	20,314,113	22,383,362	2,069,250	9.24%	33,470,268
Excess of Revenues Over Expenses	\$2,294,188	\$53,254	\$2,240,934	4208.02%	\$184,669

### Third Laguna Hills Mutual Balance Sheet - Preliminary 8/31/2018

		Current Month End	Prior Year December 31
	Assets	-	
1	Cash and cash equivalents	\$7,382,187	\$997,829
2	Non-discretionary investments	8,912,945	12,920,190
3	Discretionary investments	16,733,813	16,497,360
4	Receivable/(Payable) from mutuals	1,486,588	1,786,681
5	Accounts receivable and interest receivable	(203,734)	(39,341)
6	Prepaid expenses and deposits	209,935	260,788
7	Property and equipment	141,239	141,239
8	Accumulated depreciation property and equipment	(141,239)	(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	5,506,479	5,603,791
10	Non-controlling interest in GRF	36,657,849	36,657,849
11	Total Assets	\$76,686,062	\$74,685,148
	Liabilities and Fund Balances		
	Liabilities:		
12	Accounts payable and accrued expenses	\$1,893,695	\$2,385,414
13	Accrued compensation and related costs	677,476	677,476
14	Deferred income	1,144,670	946,225
15	Total liabilities	\$3,715,840	\$4,009,114
	Fund balances:		
16	Fund balances. Fund balance prior years	70,676,034	67,486,563
17	Change in fund balance - current year	2,294,188	3,189,471
18	Total fund balances	72,970,222	70,676,034
10	rotariunu balances	12,910,222	70,070,034
19	Total Liabilities and Fund Balances	\$76,686,062	\$74,685,148

#### Third Laguna Hills Mutual Fund Balance Sheet - Preliminary 8/31/2018

		Operating Fund	Unappropriated Expenditures Fund	Disaster Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Total
	Assets								
1 2 3 4 5	Cash and cash equivalents Non-discretionary investments Discretionary investments Receivable/(Payable) from mutuals Receivable/(Payable) from operating fund	\$7,382,187 8,912,945 16,733,813 1,486,588 (30,641,546)	3.247.985	9,476,241	15,306,904	1,770,331	788,214	51,872	\$7,382,187 8,912,945 16,733,813 1,486,588
6 7 8 9 10 11	Accounts receivable and interest receivable Prepaid expenses and deposits Property and equipment Accumulated depreciation property and equipment Beneficial interest in GRF of Laguna Hills Trust Non-controlling interest in GRF	(203,734) 209,935 141,239 (141,239) 5,506,479 36,657,849	5,2,	3,,		,,,,,,,,,	,	.,,	(203,734) 209,935 141,239 (141,239) 5,506,479 36,657,849
12	Total Assets	\$46,044,515	\$3,247,985	\$9,476,241	\$15,306,904	\$1,770,331	\$788,214	\$51,872	\$76,686,062
	Liabilities and Fund Balances								
13	Liabilities: Accounts payable and accrued expenses	\$1,758,226		\$18,773	\$112,905			\$3,790	\$1,893,694
14 15	Accrued compensation and related costs Deferred income	677,476 1,144,670							677,476 1,144,670
16	Total liabilities	\$3,580,372		\$18,773	\$112,905			\$3,790	\$3,715,840
	Fund balances:								
17 18	Fund balance prior years Change in fund balance - current year	42,582,338 (118,195)	2,762,889 485,097	8,728,230 729,238	14,097,025 1,096,973	1,627,889 142,442	814,024 (25,810)	63,639 (15,557)	70,676,034 2,294,188
19	Total fund balances	42,464,144	3,247,985	9,457,468	15,193,998	1,770,331	788,214	48,082	72,970,222
20	Total Liabilities and Fund Balances	\$46,044,515	\$3,247,985	\$9,476,241	\$15,306,904	\$1,770,331	\$788,214	\$51,872	\$76,686,062

### Third Laguna Hills Mutual Changes in Fund Balances - Preliminary 8/31/2018

		Operating Fund	Unappropriated Expenditures Fund	Disaster Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Total
	Revenues:								
	Assessments:								
1	Operating	\$12,585,943							\$12,585,943
2	Additions to restricted funds		488,160	1,352,203	6,590,160	244,080	55,264	39,744	8,769,611
3	Total assessments	12,585,943	488,160	1,352,203	6,590,160	244,080	55,264	39,744	21,355,554
	Non-assessment revenues:								
4	Fees and charges for services to residents	398,768							398,768
5	Laundry	89,920							89,920
6	Interest income		30,798	95,878	154,487	17,472	8,140	1,141	307,915
7	Miscellaneous	456,132			11				456,143
8	Total non-assessment revenue	944,820	30,798	95,878	154,498	17,472	8,140	1,141	1,252,746
9	Total revenue	13,530,763	518,958	1,448,081	6,744,658	261,552	63,404	40,885	22,608,300
	Expenses:								
10	Employee compensation and related	6,510,935		4,634	2,226,952		18,819	29,018	8,790,358
11	Materials and supplies	552,743		330	294,567		37,850	19,245	904,735
12	Utilities and telephone	3,747,789		(9)	14,618			(1)	3,762,397
13	Legal fees	104,268							104,268
14	Professional fees	66,024							66,024
15	Equipment rental	4,622		28	8,652			263	13,565
16	Outside services	693,239	30,607	703,620	2,949,496	117,280	30,600	6,774	4,531,616
17	Repairs and maintenance	217,164		4	1,288		14	3	218,473
18	Other Operating Expense	84,733		35	15,386		145	168	100,467
19	Insurance	840,473							840,473
20	Investment expense		3,153	9,711	15,705	1,774	818	111	31,272
21	Uncollectible Accounts	34,244	404	242	400				34,244
22	(Gain)/loss on sale or trade	07.040	101	310	496	56	25	4	992
23	Depreciation and amortization	97,312		400	400 505		0.40	050	97,312
24	Net allocations to mutuals	695,411		180	120,525		942	858	817,916
25	Total expenses	13,648,958	33,861	718,843	5,647,685	119,110	89,214	56,442	20,314,113
26	Excess of revenues over expenses	(\$118,195)	\$485,097	\$729,238	\$1,096,973	\$142,442	(\$25,810)	(\$15,557)	\$2,294,188
27	Excluding depreciation	(\$20,883)	\$485,097	\$729,238	\$1,096,973	\$142,442	(\$25,810)	(\$15,557)	\$2,391,500

### THIRD LAGUNA HILLS MUTUAL Provision For Doubtful Accounts As of August 31, 2018

				Delinquent			
				Fines, Fees, and	Chargeable		Total
	Delinquent	Assessments	Bad Debt	Chargeable	Services Write-	Change in	Delinquent
Month	Assessments	Write-Offs	Small Claims	Services	Offs	Provision	Units *
December-17	304,394			45,324			44
January-18	311,578	1,000	-	45,324		6,184	32
February-18	311,696	(2,643)	-	49,141	-	6,578	35
March-18	305,389	-	-	76,605	-	21,157	27
April-18	306,918	11,676	-	78,070	-	(8,682)	29
May-18	327,234	-	-	81,210	-	23,456	35
June-18	291,738	(48,904)	-	75,466	-	7,664	32
July-18	226,998	(17,258)	20,830	71,019	-	(31,099)	23
August-18	233,972	(4,242)	-	68,789	-	8,986	21
September-18		-	-		-	-	
October-18		-	-		-	-	
November-18		-	-		-	-	
December-18		-	-		-	-	
YTD TOTAL						34,244	

<sup>\*</sup> units reported on the Assessments - Monthly Delinquency Report

### THIRD LAGUNA HILLS MUTUAL NON-DISCRETIONARY ACCOUNT HELD BY BANK OF AMERICA SCHEDULE OF INVESTMENTS 8/31/18

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
912796MK2	U.S. TREASURY BILL	0.00%	05-21-18	11-15-18	3,000,000.00	1.98%	2,971,297.50	
912796QP7	U.S. TREASURY BILL	0.00%	07-30-18	12-20-18	2,000,000.00	1.99%	1,984,460.67	
912796QT9	U.S. TREASURY BILL	0.00%	07-30-18	01-17-19	2,000,000.00	2.04%	1,980,995.25	
912796PT0	U.S. TREASURY BILL	0.00%	07-30-18	02-28-19	2,000,000.00	2.06%	1,976,191.33	
TOTAL FOR NON-D	ISCRETIONARY INVESTMENTS			•	\$ 9,000,000.00	-	\$ 8,912,944.75	1.27%

\*Yield is based on all investments held during the year

## THIRD LAGUNA HILLS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 8/31/18

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
	M.L. MONEY MARKET			5	279,645.15		\$ 279,645.15	
912828N22	U.S. TREASURY NOTE	1.25%	12-24-15	12-15-18	250,000.00	1.32%	249,453.55	
46625HJR2	CorpBond-JP Morgan Chase & Co	2.35%	07-09-14	01-28-19	200,000.00	2.14%	201,734.00	
494974BFU9	CorpBond-Wells Fargo Company	2.13%	07-09-14	04-22-19	200,000.00	2.15%	199,726.00	
912828KQ2	U.S. TREASURY NOTE	3.13%	06-24-09	05-15-19	769,000.00	3.77%	727,847.11	
912828KQ2	U.S. TREASURY NOTE	3.13%	07-15-10	05-15-19	216,000.00	2.93%	219,181.80	
02665WBE0	CorpBond-American Honda Finance	1.20%	08-01-17	07-12-19	100,000.00	1.57%	99,280.00	
822582AJ1	CorpBond-Shell International Fin	4.30%	08-06-18	09-22-19	150,000.00	2.63%	152,746.50	
913017CF4	CorpBond-United Technologies Corp	1.50%	01-09-17	11-01-19	100,000.00	1.76%	99,267.00	
9128283N8	U.S. TREASURY NOTE	1.88%	01-02-18	12-31-19	400,000.00	1.90%	399,766.30	
05565QCX4	CorpBond-BP Capital Markets PLC C	2.32%	08-21-18	02-13-20	100,000.00	2.84%	99,239.00	
9128284C1	U.S. TREASURY NOTE	2.25%	04-20-18	03-31-20	250,000.00	2.43%	249,141.05	
912828K33	U.S. TIP NOTE	0.13%	03-08-17	04-15-20	300,000.00	0.12%	314,668.58	
912828ND8	U.S. TREASURY NOTE	3.50%	07-15-10	05-15-20	660,000.00	3.02%	686,557.33	
912828XE5	U.S. TREASURY NOTE	1.50%	06-08-15	05-31-20	350,000.00	1.73%	346,117.78	
437076BQ4	CorpBond-Home Depot Inc	1.80%	08-21-18	06-05-20	75,000.00	2.68%	73,851.00	
17275RAX0	CorpBond-Cisco System Inc	2.45%	08-21-17	06-15-20	150,000.00	1.73%	152,925.00	
912828XY1	U.S. TREASURY NOTE	2.50%	08-06-18	06-30-20	300,000.00	2.66%	299,109.88	
912828NT3	U.S. TREASURY NOTE	2.63%	10-28-10	08-15-20	285,000.00	2.68%	283,542.74	
912828NT3	U.S. TREASURY NOTE	2.63%	11-29-11	08-15-20	100,000.00	1.75%	106,996.49	
06406HDD8	CorpBond-Bank of NY Mellon Corp	2.60%	12-08-15	08-17-20	200,000.00	2.39%	201,800.00	
857477AS2	CorpBond-State Street Corp	2.55%	12-31-15	08-18-20	150,000.00	2.26%	151,875.00	
06051GFT1	CorpBond-Bank of America Corp	2.63%	04-23-18	10-19-20	100,000.00	2.95%	99,216.00	
912828M98	U.S. TREASURY NOTE	1.63%	12-15-15	11-30-20	250,000.00	1.69%	249,199.64	
912828M98	U.S. TREASURY NOTE	1.63%	12-24-15	11-30-20	300,000.00	1.72%	298,559.10	
931142EA7	CorpBond-Wal-Mart Stores Inc	1.90%	08-21-18	12-15-20	75,000.00	2.75%	73,575.75	
035242AJ5	CorpBond-Anheuser-Busch Inbev Fin	2.65%	11-01-16	02-01-21	100,000.00	2.03%	102,436.00	
035242AJ5	CorpBond-Anheuser-Busch Inbev Fin	2.65%	08-18-17	02-01-21	100,000.00	2.17%	101,522.00	
035242AJ5	CorpBond-Anheuser-Busch Inbev Fin	2.65%	10-24-17	02-01-21	25,000.00	2.20%	25,342.50	
05531FAZ6	CorpBond-BB&T Corporation Ser Mtr	2.15%	08-21-18	02-01-21	150,000.00	3.10%	146,644.50	
63946BAE0	CorpBond-BC Universal Media LLC	4.38%	12-08-15	04-01-21	100,000.00	2.50%	109,238.00	
9128284G2	U.S. TREASURY NOTE	2.38%	04-20-18	04-15-21	250,000.00	2.57%	248,594.17	
0258M0EB1	CorpBond-American Express Credit	2.25%	04-23-18	05-05-21	150,000.00	2.25%	146,322.00	
037833AR1	CorpBond-Apple Inc	2.85%	10-23-17	05-06-21	75,000.00	2.06%	76,986.75	
857477AV5	CorpBond-State Street Corp	1.95%	10-23-17	05-19-21	50,000.00	2.06%	49,801.00	
594918BP8	CorpBond-Microsoft Corp	1.55%	11-01-16	08-08-21	100,000.00	1.79%	98,911.00	
912828RC6	U.S. TREASURY NOTE	2.13%	11-09-11	08-15-21	1,000,000.00	2.04%	1,007,269.63	
91324PBT8	CorpBond-Unitedhealth Group Inc	3.38%	01-05-16	11-15-21	150,000.00	2.64%	155,676.00	
375558AU7	CorpBond-Gilead Sciences Inc	4.40%	12-29-15	12-01-21	150,000.00	2.85%	162,072.00	

## THIRD LAGUNA HILLS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 8/31/18

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
585055BR6	CorpBond-Medtronic Inc	3.15%	12-16-15	03-15-22	150,000.00	3.15%	151,413.00	
585055BR6	CorpBond-Medtronic Inc	3.15%	07-19-16	03-15-22	100,000.00	1.82%	107,149.00	
747525AE3	CorpBond-QualComm Inc	3.00%	08-21-18	05-20-22	150,000.00	3.38%	147,984.00	
913017BV0	CorpBond-United Technologies Corp	3.10%	04-01-16	06-01-22	,	2.13%	158,292.00	
20030NBD2	CorpBond-Comcast Corp	3.13%	07-09-14	07-15-22	100,000.00	2.97%	101,063.00	
91159JAA4	CorpBond-US Bancorp	2.95%	12-08-15	07-15-22	,	1.82%	200,306.00	
91324PCN0	CorpBond-UnitedHealth Group	3.35%	12-04-17	07-15-22		1.82%	154,786.50	
912828L24	U.S. TREASURY NOTE	1.88%	11-06-15	08-31-22	,	2.08%	296,098.26	
375558BC6	CorpBond-Gilead Sciences Inc	3.25%	07-20-16	09-01-22	,	2.04%	106,727.00	
375558BC6	CorpBond-Gilead Sciences Inc	3.25%	10-23-17	09-01-22		2.38%	51,901.00	
912828M80	U.S. TREASURY NOTE	2.00%	12-08-15	11-30-22	,	1.99%	500,215.84	
912828M80	U.S. TREASURY NOTE	2.00%	12-15-15	11-30-22	,	2.05%	199,258.21	
48128BAB7	CorpBond-JP Morgan Chase & Co U.S. TREASURY NOTE	2.97% 1.75%	10-23-17 02-22-16	01-15-23	50,000.00	2.58%	50,769.00	
912828P38 035242AL0	CorpBond-Anheuser-Busch Inbev Fin	3.30%	02-22-16 04-01-16	01-31-23 02-01-23	250,000.00 150,000.00	1.58% 2.69%	252,637.22 155,475.00	
037833AK6	CorpBond-Apple Inc	2.40%	01-10-17	05-03-23	200,000.00	2.75%	195,862.00	
912828S35	U.S. TREASURY NOTE	1.38%	07-19-16	06-30-23	200,000.00	1.35%	200,328.53	
68389XBL8	CorpBond-Oracle Corp	2.40%	07-19-10	09-15-23		2.16%	152,296.50	
59156RBH0	CorpBond-Metlife Inc	3.60%	12-04-17	04-10-24	150,000.00	2.82%	156,720.00	
94974BGA2	CorpBond-Wells Fargo Company	3.30%	12-04-17	09-09-24	150,000.00	3.01%	152,575.50	
0107120712	Corpbona Wono Fargo Company	0.0070	12 01 17	00 00 21	100,000.00	0.0170	102,070.00	
36290YWE4/P621745	GNMA SECURITIES	5.50%	01-18-06	11-15-18	622.82	0.31%	10,993.97	
36200M6T5/P604882	GNMA SECURITIES	5.00%	12-29-03	12-15-18	719.96	0.23%	15,719.96	
36225B3R7/P781708	GNMA SECURITIES	5.00%	05-18-04	05-15-19	2,310.58	2.42%	4,771.78	
36290YBU1/P621151	GNMA SECURITIES	5.50%	05-29-07	05-15-22	,	5.50%	40,898.08	
36296DDR6/P687812	GNMA SECURITIES	5.50%	09-22-08	08-15-23	39,878.80	3.88%	56,536.29	
36202FD78/P004626	GNMA SECURITIES	4.50%	02-24-10	02-20-25		3.23%	146,393.97	
36202FD78/P004626	GNMA SECURITIES	4.50%	09-17-13	02-20-25	116,983.93	3.57%	147,642.94	
36202FJC1/P004759	GNMA SECURITIES	4.00%	02-16-12	08-20-25	,	2.62%	151,017.32	
36202FJC1/P004759	GNMA SECURITIES	4.00%	03-19-12	08-20-25	41,664.00	2.64%	63,212.97	
3620AS6G9/P738971X	GNMA SECURITIES	3.00%	04-29-15	11-15-26		2.69%	194,814.68	
36202F2H8/P005276M	GNMA SECURITIES	3.00%	11-12-14	01-20-27	83,191.38	2.67%	93,513.32	
36179MAG5/PMA0007M		3.00%	08-20-12	04-20-27	171,681.70	2.41%	213,704.66	
36179MGN4/PMA0205M		3.00%	07-31-12	07-20-27	186,845.51	2.44%	230,107.23	
36179MP53/PMA0444M	GNMA SECURITIES	3.00%	12-18-12	10-20-27	276,903.86	2.46%	337,836.64	
36179MSB7/PMA0514M	GNMA SECURITIES  GNMA SECURITIES	3.00%	05-14-14	11-20-27	208,081.10	2.68%	232,495.49	
			01-17-13	12-20-27	,			
36179MU32/PMA0602M	GNMA SECURITIES	3.00%			430,347.51	2.50%	515,662.91	
36179MZW3/PMA0757M		3.00%	04-16-13	02-20-28	,	2.52%	231,211.66	
36179NMP0/PMA1266M		3.50%	10-21-13	09-20-28	103,990.97	2.98%	122,102.48	
36179TY90/PMA5236M	GNMA SECURITIES	3.50%	06-13-18	06-20-33	311,152.80	3.41%	318,904.75	
36202T7B6/P609390x	GNMA SECURITIES	5.50%	09-22-03	09-15-33	,	3.72%	48,639.81	
36213CZ52/P550764	GNMA SECURITIES	5.50%	09-19-07	09-15-35	38,577.23	6.64%	31,952.72	
36202EYL7/P004315	GNMA SECURITIES	5.50%	11-18-10	11-18-38	94,856.57	2.47%	211,398.43	
36297F6L1/P711075	GNMA SECURITIES	4.50%	09-21-10	09-15-40	165,265.19	3.42%	217,428.38	
36179QJT9/PMA2074M	GNMA SECURITIES	4.00%	11-13-17	07-20-44	151,233.48	3.74%	161,832.78	
36179QL74/PMA2150M	GNMA SECURITIES	4.50%	09-11-14	08-20-44	69,926.15	3.40%	92,515.51	
36179QT50/PMA2372M	GNMA SECURITIES	4.00%	12-22-14	11-20-44	145,207.73	3.24%	179,168.39	
36179RTA7/PMA3245m	GNMA SECURITIES	4.00%	12-17-15	11-20-45	182,619.49	3.51%	208,242.45	
36179SUV7\PMA4196m	GNMA SECURITIES	3.50%	02-28-17	01-20-47	206,410.83	3.32%	217,398.99	
TOTAL FOR DISCRETION	DNARY INVESTMENTS				15,834,912.76		16,733,813.42	1.83%
TOTAL INVESTMENTS					\$ 24,834,912.76	=	\$ 25,646,758.17	1.63%

### Third Laguna Hills Mutual Supplemental Appropriation Schedule Period Ending: 08/31/2018

		BUDGET		EXPENDITUR	RES
ITEM	RESOLUTION #	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance	CURRENT STATUS
Replacement Fund					
Garden Villa Breezeway Recessed Areas	03-17-54	\$150,000	147,152	\$2,848	In Progress
Shepherds Crook Fencing on Ridge Route	03-18-46	\$250,000	0	\$250,000	Open
Walkway Lighting Upgrades Gates 5,6,7 & 8	03-18-83	\$125,000	19,846	\$105,154	In Progress
Ridge Route Brush Clearance	03-18-84	\$330,000	0	\$330,000	Open
	Totals	\$855,000	\$166,998	\$688,002	
Garden Villa Rec. Room Fund					
Painting Garden Villa Rec Rooms	03-17-52	\$8,000	0	\$8,000	Open
Garden Villa Recreation Room Flooring	03-17-109	10,500	0	10,500	Open
Garden Villa Recreation Room Renovation	03-17-110	8,000	0	8,000	Open
	Totals	\$26,500	\$0	\$26,500	
<b>Unappropriated Expenditures F</b>	und				
Curb Cut Requests	03-17-51	62,500	38,116	0	Closed
3-Story Building Trash Chute Repairs	03-18-36	336,680	30,607	306,073	In Progress
		\$399,180	\$68,724	\$306,073	
Disaster Fund					
Monte Hermosa Slope Repair	03-18-67	\$20,652	18,773	\$1,879	In Progress
	Totals	\$20,652	\$18,773	\$1,879	

### THIRD LAGUNA HILLS MUTUAL FUND EXPENDITURES REPORT AS OF AUGUST 31, 2018

	CURRENT I	MONTH	YEAR-TO	O-DATE	TOTAL	%	VARIAN	CE
DESCRIPTION	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	EXPENDED	\$	%
		REPLACE	MENT FUND					
ALARM SYSTEMS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%
BUILDING NUMBERS	0	2,830	1,134	22,640	33,970	3%	21,506	95%
BUILDING STRUCTURES	29,046	262,973	877,819	2,101,709	3,152,327	28%	1,223,890	58%
ELECTRICAL SYSTEMS	0	4,586	7,777	36,688	55,046	14%	28,911	79%
ENERGY PROJECTS	0	4,166	0	33,328	50,000	0%	33,328	100%
EXTERIOR LIGHTING	5,075	41,666	22,096	333,328	500,000	4%	311,232	93%
FENCING	0	0	21,576	0	0	0%	(21,576)	0%
GARDEN VILLA LOBBY	0	9,529	114,664	76,095	114,126	100%	(38,569)	(51%)
GARDEN VILLA MAILROOM	0	1,987	53,309	15,776	23,649	225%	(37,533)	(238%)
GARDEN VILLA RECESSED AREA	0 0	16,250	6,440	130,000	195,000	3%	123,560	95%
GV REC ROOM WATER HEATER/HEAT PUMP	-	1,500	15,546	12,000	18,000	86%	(3,546)	(30%)
GUTTER REPLACEMENTS	88,821	11,442	120,329	91,417	137,118	88%	(28,912)	(32%)
LANDSCAPE MODERNIZATION MAILBOXES	0	20,833 1,626	0 4,490	166,667 12,921	250,000	0%	166,667	100% 65%
	-				19,389	23%	8,431	
PAINT PROGRAM - EXTERIOR PRIOR TO PAINT	125,264	134,719	958,680	1,069,398	1,602,744	60% 84%	110,718	10%
PAVING	73,155 303,614	72,100 36,000	716,126 453,174	571,891 561,000	857,243 597,000	76%	(144,235) 107,826	(25%) 19%
ROOF REPLACEMENTS	105,268	174,119	818,362	1,075,691	1,598,050	70 % 51%	257,329	24%
SUPPLEMENTAL APPROPRIATIONS	31,943	31,943	198,941	198,941	198,941	100%	237,329	0%
TREE MAINTENANCE	118,699	69,466	785,734	552.058	826.476	95%	(233,676)	(42%)
WALL REPLACEMENTS	0	6,250	765,734	49,997	75,000	0%	49,997	100%
WASTE LINE REMEDIATION	24,073	62,500	453,647	500,000	750,000	60%	46,353	9%
WASTE LINE REMEDIATION WATER LINES - COPPER PIPE REMEDIATION	24,073	8,333	(1,000)	66,664	100,000	-1%	67,664	102%
OTHER - INVESTMENT EXPENSE	7,870	6,333 7.870	18,840	18,840	18,840	-1% 100%	07,004	0%
TOTAL REPLACEMENT FUND	\$912.828	\$982.687	\$5.647.685	\$7.697.050	\$11,172,918	51%	\$2,049,365	27%
TOTAL HEF LAGEMENT FOND	ψ312,020	ψ302,001	ψ5,047,005	ψ1,091,030	ψ11,172,910	3176	Ψ2,049,303	21 /0
	EL	EVATOR REP	LACEMENT I	FUND				
ELEVATOR REPLACEMENT	\$0	\$27,515	\$117,280	\$220,120	\$330,189	36%	\$102,840	47%
OTHER - INVESTMENT EXPENSE	590	590	1,830	1,830	1,830	100%	0	0%
TOTAL CLCVATOR REDUACEMENT COM						200/		
TOTAL ELEVATOR REPLACEMENT FUND	\$590	\$28,105	\$119,110	\$221,950	\$332,019	36%	\$102,840	46%
IOIAL ELEVATOR REPLACEMENT FUND	·	\$28,105 AUNDRY REP	•	•	\$332,019	30%	\$102,840	<u>46%</u>
	L	AUNDRY REP	ACEMENT F	UND		36%		<u>46%</u>
LAUNDRY APPLIANCES	<b>L</b> , \$3,131	<b>AUNDRY REP</b> \$2,065	L <b>ACEMENT F</b> \$41,938	<b>UND</b> \$16,466	\$24,714	170%	(\$25,471)	(155%)
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	\$3,131 106	\$2,065 2,903	\$41,938 49,051	<b>UND</b> \$16,466 23,127	\$24,714 34,688	170% 141%		(155%) (112%)
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS OTHER - INVESTMENT EXPENSE	<b>L</b> , \$3,131	\$2,065 2,903 (2,358)	L <b>ACEMENT F</b> \$41,938	<b>UND</b> \$16,466	\$24,714	170%	(\$25,471)	(155%)
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	\$3,131 106	\$2,065 2,903	\$41,938 49,051	<b>UND</b> \$16,466 23,127	\$24,714 34,688	170% 141%	(\$25,471) (25,924)	(155%) (112%)
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS OTHER - INVESTMENT EXPENSE	\$3,131 106 (2,358) \$878	\$2,065 2,903 (2,358)	\$41,938 49,051 (1,776) \$89,214	\$16,466 23,127 (1,776) \$37,818	\$24,714 34,688 (1,776)	170% 141% 100%	(\$25,471) (25,924) 0	(155%) (112%) 0%
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS OTHER - INVESTMENT EXPENSE	\$3,131 106 (2,358) <b>\$878</b> GARDE	\$2,065 2,903 (2,358) \$2,610	\$41,938 49,051 (1,776) \$89,214 REATION RO	\$16,466 23,127 (1,776) \$37,818 OM FUND	\$24,714 34,688 (1,776) <b>\$57,627</b>	170% 141% 100% 155%	(\$25,471) (25,924) 0 <b>(\$51,396)</b>	(155%) (112%) 0% <b>(136%)</b>
LAUNDRY APPLIANCES LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS OTHER - INVESTMENT EXPENSE TOTAL LAUNDRY REPLACEMENT FUND	\$3,131 106 (2,358) \$878	\$2,065 2,903 (2,358) <b>\$2,610</b>	\$41,938 49,051 (1,776) \$89,214	\$16,466 23,127 (1,776) \$37,818	\$24,714 34,688 (1,776)	170% 141% 100%	(\$25,471) (25,924) 0	(155%) (112%) 0%

### THIRD LAGUNA HILLS MUTUAL FUND EXPENDITURES REPORT AS OF AUGUST 31, 2018

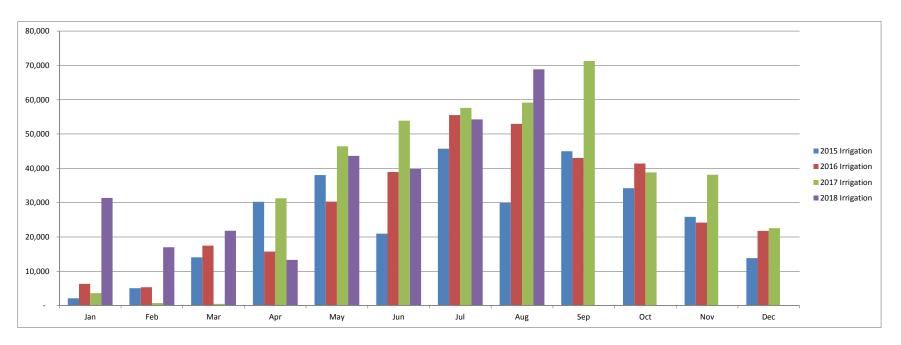
	CURRENT MONTH YEAR-TO-DATE			O-DATE	TOTAL	%	VARIANO	CE
DESCRIPTION	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	EXPENDED	\$	%
		OPERA1	ING FUND					
		OI ENA	ING TOND					
APPLIANCE REPAIRS	\$10,448	\$7,901	\$70,579	\$62,622	\$93,901	75%	(\$7,957)	(13
BALCONY/BREEZEWAY RESURFACING	58,939	34,564	252,808	274,180	411,008	62%	21,372	8
BUILDING REHAB/DRY ROT	30,294	26,928	113,629	213,887	320,666	35%	100,258	47
CARPENTRY SERVICE	37,854	31,131	277,144	247,328	370,816	75%	(29,816)	(12
CONCRETE REPAIR/REPLACEMENT	29,803	23,329	261,829	185,252	277,636	94%	(76,577)	(41
CURB CUT/SIDEWALK RAMPS	0	1,666	0	13,328	20,000	0%	13,328	100
ELECTRICAL SERVICE	7,188	11,977	67,484	94,919	142,279	47%	27,435	29
IRE PROTECTION	3,456	8,398	49,624	67,184	100,820	49%	17,560	26
GUTTER CLEANING	0	2,308	7,730	18,308	166,799	5%	10,578	58
BV MAILROOM RENOVATIONS	0	0	476	0	0	0%	(476)	(
IANITORIAL SERVICE	72,882	65,945	570,195	524,203	785,925	73%	(45,992)	(9
MISC REPAIRS BY OUTSIDE SERVICE	4,520	5,505	42,117	44,041	66,061	64%	1,924	4
PAINT - TOUCH UP	23,842	9,931	145,640	78,755	118,034	123%	(66,885)	(85
PAVING MAINTENANCE & REPAIRS	1,136	13,749	38,138	109,249	163,751	23%	71,111	65
PEST CONTROL	128,727	24,912	221,996	199,296	298,968	74%	(22,700)	(1
PLUMBING SERVICE	55,170	47,276	482,286	375,002	562,159	86%	(107,284)	(29
ROOF REPAIRS	11,667	24,166	146,874	193,328	290,000	51%	46,454	24
SOLAR MAINTENANCE	1,554	3,333	11,250	26,667	40,000	28%	15,417	58
STAIR TREAD REPLACEMENTS	588	707	2,040	5,624	8,431	24%	3,584	64
FRAFFIC CONTROL	2,247	2,491	17,242	19,825	29,721	58%	2,582	13
WELDING	10,165	5,593	38,404	44,434	66,615	58%	6,029	14
CHARGEABLE SERVICES  TOTAL MAINTENANCE PROGRAMS	35,524 <b>\$490,480</b>	25,049 <b>\$351,809</b>	238,746 <b>\$2,817,487</b>	199,918 <b>\$2,797,432</b>	609,931 <b>\$4,333,590</b>	39% 65%	(38,828) <b>(\$20,055)</b>	(19 (1
	•,	, ,	<del>, , , , , , , , , , , , , , , , , , , </del>	· / - / -	, ,===,===		· · · · · · · ·	,
		DISAST	ER FUND					
MOISTURE INTRUSION - RAIN LEAKS	\$0	\$25,833	\$116,036	\$206,664	\$310,000	37%	\$90,628	44
NOISTURE INTRUSION - PLUMBING LEAKS	40,199	62,500	453,897	500,000	750,000	61%	46,103	9
MOISTURE INTRUSION - PLUMBING STOPPAGES	5,805	20,444	81,565	163,552	245,338	33%	81,987	50
MOISTURE INTRUSION - MISCELLANEOUS	12,822	5,905	69,501	47,240	70,869	98%	(22,261)	(47
DAMAGE RESTORATION SERVICES	99,538	30,977	(12,177)	247,427	371,133	-3%	259,604	10
OTHER - INVESTMENT EXPENSE	3,242	3,242	10,021	10,021	10,021	100%	0	(
OTAL DISASTER FUND	\$161,605	\$148,900	\$718,843	\$1,174,904	\$1,757,360	41%	\$456,061	39
		DODDIATED	EXPENDITUR	ES FUND				
	UNAPI	TOPNIATED						
SUPPELMENTAL APPROPRATIONS	<b>UNAPI</b> \$0	\$0	\$30,607	\$30,607	\$30,607	100%	\$0	(
SUPPELMENTAL APPROPRATIONS OTHER - INVESTMENT EXPENSES	2			\$30,607 3,254	\$30,607 3,254	100% 100%	\$0 0	

		tual Landscape Project Log		
Project	Description	September 2018 Status	Estimated Completion/ On- going Date	Budget vs Actual
Tree Maintenance	This annual program includes the scheduled trimming of all Mutual trees; un-scheduled pruning and service requests; dead tree removal and replacement.	As of July 31, 2018, approximately 10,764 trees have been inspected/trimmed; 165 trees removed and approximately 100 un-scheduled service requests completed.	December 2018 Annual	Budget: \$826,476 Year-to-date (July): \$663,654 Balance: \$162,822
	201	8 Modernization Project		
Slope Renovation	Gate 9 - Entrance slope replanting		Completed July 2018	Budget: \$66,222 Cost: \$15,325 Balance: \$50,898
Slope Renovation	Gate 11 - Pina Slope	Not started. Anticipated start October 2018	December 2018 Annual	Budget: \$92,443 Cost: \$0 Balance: \$92,443
Slope Renovation	Gate 14 - Calle Oeste - Renovation of bare areas of slope	Not started. Anticipated start November 2018	December 2018 Annual	Budget: \$30,442 Cost: \$0 Balance: \$30,442
Slope Renovation	Punta Alta - Renovation of bare areas of slope	Not started. Anticipated start December 2018	December 2018 Annual	Budget: \$60,450 Cost: \$0 Balance: \$60,450
	2018	8 Miscellaneous Projects		
Ridge Route Brush Clearing	Clearing of brush, trees and debris from the public right- of-way along Ridge Route Drive along Third Mutual perimeter wall.		Completed August 31, 2018	Budget: \$68,000 Invoiced: \$0 Balance: \$68,000
Fire Risk Reduction	Project includes the removal of vegetation; lowering height of shrubs and raising the lower branches on trees on slopes with a high risk of fire.	Board approved \$200,000 in current year funding. Encroachment permit received from OC Parks. Contract awarded to Brightview Landscape. Work started August 16, 2018. Work began in the Bahia Blanca/Barbara's Lake area.	2018	Budget: \$200,000 Invoiced: \$0 Balance: \$200,000
	20	019 Projected Projects		
Turf Reduction	Elimination of highest water using turf areas; replacing with water efficient landscapes.	Not started	2019	Budget: \$105,536
Slope Renovation	Locations To Be Determined by Landscape Committee	Not started	2019	Budget: \$250,000
Slope Maintenance Outsourced	Annual cutting back and removal of vegetation on slopes	Not started	2019	Budget: \$464,422
Fire Risk Reduction	Project includes the removal of vegetation; lowering height of shrubs and raising the lower branches on trees on slopes with a high risk of fire.	Not started	2019	Budget: \$180,000
Tree Maintenance	For 2019 this annual program only includes street light clearing, un-scheduled pruning, service requests and dead tree removal.	Not started	2019	Budget: \$213,630

Note:

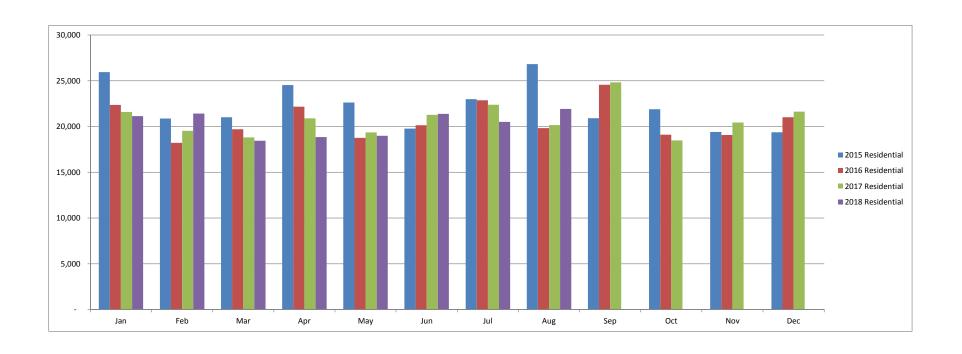
Third Mutual
Irrigation Water Usage in 100 cubic feet units

Date	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
				•	,			Ü	•				
2015 Irrigation	2,158	5,098	14,089	30,250	38,046	21,002	45,731	29,957	44,995	34,212	25,883	13,854	305,275
2016 Irrigation	6,329	5,349	17,506	15,776	30,280	38,926	55,543	52,976	43,024	41,402	24,192	21,779	353,082
2017 Irrigation	3,646	766	494	31,291	46,437	53,911	57,625	59,166	71,293	38,819	38,114	22,567	424,129
2018 Irrigation	31,368	17,039	21,814	13,332	43,653	39,833	54,254	68,843	-	-	-	-	290,136



Third Mutual
Residential Water Usage in 100 cubic feet units

Date	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2015 Residential	25,944	20,864	21,013	24,517	22,627	19,764	22,993	26,817	20,905	21,888	19,410	19,363	266,105
2016 Residential	22,363	18,216	19,692	22,159	18,759	20,143	22,872	19,829	24,567	19,104	19,069	21,007	247,780
2017 Residential	21,580	19,520	18,805	20,883	19,359	21,270	22,367	20,149	24,828	18,477	20,443	21,624	249,305
2018 Residential	21,127	21,407	18,449	18,851	18,978	21,381	20,502	21,924	-	-	-	-	162,619





### **STAFF REPORT**

DATE: October 2, 2018
FOR: Finance Committee

**SUBJECT: Supplemental Funds for Tree Trimming** 

### **RECOMMENDATION**

Recommend to the Board of Directors approval of a supplemental appropriation in the amount of \$150,000, to be funded from the Replacement Reserve, to complete scheduled trimming through September 2018 and un-scheduled tree trimming and palm trimming through December 2018 in Third Mutual.

### **BACKGROUND**

The Landscape Committee, at the regular meeting of September 6, 2018 recommended that the Board approve supplemental funding in the amount of \$150,000 to complete tree trimming for September 2018 and provide funding only for off-schedule tree trimming, street light clearance and annual palm trimming through the end of the year.

In the 2018 Budget, Staff projected seven months of work would be necessary to complete the scheduled tree trimming in Third Mutual with a budget of \$826,475. To date, 10,764 trees have been inspected and/or trimmed. The tree crew is projected to fully utilize the 2018 funding at the end of August, with additional trees yet to be trimmed and insufficient funding to complete annual palm trimming or un-scheduled work.

### **DISCUSSION**

The accelerated growth of the trees following the wet winter of 2017 and the emphasis on performing increased thinning of the trees has slowed the trimming cycle. In 2019 the tree crews will be trimming primarily in United Mutual, with the exception of off-scheduled tree trimming, street light clearance and annual species specific trimming (palm, carrotwood, etc.) in Third Mutual.

### FINANCIAL ANALYSIS

Staff recommends additional funding of \$150,000 for tree trimming performed through September 2018 and remaining off-schedule work requirements for Third Mutual..

**Prepared By:** Bruce Hartley, General Services Director

**Reviewed By:** Siobhan Foster, Chief Operating Officer

Betty Parker, Chief Financial Officer

### ATTACHMENT(S)

ATT-1: Landscape Division 2018 Third Mutual Tree Funding Projection

## Landscape Division 2018 Third Mutual Tree Work

Tree Work	2018 Budget	2018 Actual thru July	2018 Projected Addl Hours	2018 Projected \$	2018 Projected YTD
Scheduled Trimming	¢026.475	¢660 F12	3,931	\$245,700	\$915,212
Off-Schedule Trimming, Streetlights, Palms	\$826,475	\$669,512	980	\$61,250	\$61,250
P	rojected To	tal for 2018:	4,911	\$306,950	\$976,462
Pi	rojected Fur	nds Needed:			\$149,987

### Solar System First-Year Charges

### Building 2390/2393 - PTO July 17, 2017

	EN	ERGY CHARGE	S
	SCE Credits	SCE Charge	Net Charge
2017 August	(\$1,519.33)	\$1,128.97	(\$390.36)
2017 September	(\$1,761.99)	\$1,405.26	(\$356.73)
2017 October	(\$1,341.55)	\$1,364.50	\$22.95
2017 November	(\$742.28)	\$1,122.85	\$380.57
2017 December	(\$637.19)	\$1,255.83	\$618.64
2018 January	(\$589.00)	\$1,480.43	\$891.43
2018 February	(\$760.55)	\$1,379.13	\$618.58
2018 March	(\$1,077.91)	\$1,382.12	\$304.21
2018 April	(\$1,406.60)	\$1,424.16	\$17.56
2018 May	(\$1,641.89)	\$1,209.57	(\$432.32)
2018 June	(\$1,573.23)	\$1,292.76	(\$280.47)
2018 July	(\$2,563.14)	\$1,533.33	(\$1,029.81)
2018 August	(\$2,212.47)	\$1,370.64	(\$841.83)
Totals	(\$17,827.13)	\$17,349.55	(\$477.58)

ı	FIXED CHARGES	5
NEM-A Fee	Service Fees	Total Fixed
\$40.00	\$160.70	\$200.70
\$40.00	\$207.58	\$247.58
\$160.00	\$194.18	\$354.18
\$160.00	\$207.58	\$367.58
\$160.00	\$207.58	\$367.58
\$160.00	\$133.92	\$293.92
\$160.00	\$194.18	\$354.18
\$160.00	\$127.22	\$287.22
\$160.00	\$100.44	\$260.44
\$160.00	\$184.04	\$344.04
\$160.00	\$221.70	\$381.70
\$160.00	\$200.91	\$360.91
\$160.00	\$55.42	\$215.42
\$1,840.00	\$2,195.46	\$4,035.46

TOTAL
Net Billing
(\$189.66)
(\$109.15)
\$377.13
\$748.15
\$986.22
\$1,185.35
\$972.76
\$591.43
\$278.00
(\$88.28)
\$101.23
(\$668.90)
(\$626.41)
\$3,557.88

### Solar System First-Year Charges

### Building 2403/2399 - PTO July 17, 2017

	EN	ERGY CHARGE	S
	SCE Credits	SCE Charge	Net Charge
2017 August	(\$1,394.03)	\$1,036.44	(\$357.59)
2017 September	(\$1,643.41)	\$1,374.25	(\$269.16)
2017 October	(\$1,279.91)	\$1,356.66	\$76.75
2017 November	(\$739.11)	\$1,117.84	\$378.73
2017 December	(\$648.23)	\$1,265.07	\$616.84
2018 January	(\$624.48)	\$1,431.33	\$806.85
2018 February	(\$765.09)	\$1,371.12	\$606.03
2018 March	(\$1,036.59)	\$1,406.29	\$369.70
2018 April	(\$1,280.27)	\$1,403.05	\$122.78
2018 May	(\$1,572.45)	\$1,208.04	(\$364.41)
2018 June	(\$1,410.88)	\$1,295.59	(\$115.29)
2018 July	(\$2,332.62)	\$1,581.41	(\$751.21)
2018 August	(\$2,058.02)	\$1,429.10	(\$628.92)
Totals	(\$16,785.09)	\$17,276.19	\$491.10

	FIXED CHARGES	5
NEM-A Fee	Service Fees	Total Fixed
\$40.00	\$200.88	\$240.88
\$40.00	\$207.58	\$247.58
\$160.00	\$194.18	\$354.18
\$160.00	\$207.58	\$367.58
\$160.00	\$214.27	\$374.27
\$160.00	\$194.18	\$354.18
\$160.00	\$200.88	\$360.88
\$160.00	\$214.50	\$374.50
\$160.00	\$200.91	\$360.91
\$160.00	\$207.84	\$367.84
\$160.00	\$221.70	\$381.70
\$160.00	\$200.91	\$360.91
\$160.00	\$55.42	\$215.42
\$1,840.00	\$2,520.84	\$4,360.84

TOTAL
Net Billing
(\$116.71)
(\$21.58)
\$430.93
\$746.31
\$991.11
\$1,161.03
\$966.91
\$744.20
\$483.69
\$3.43
\$266.41
(\$390.30)
(\$413.50)
\$4,851.94